



FAIRFAX COUNTY  
PUBLIC SCHOOLS

**AMENDMENT**  
**Department of Financial Services**

Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, Virginia 22042-1203  
Telephone: 571-423-3550

**APR 22 2013**

AMENDMENT NO. 7

CONTRACT TITLE: Learning Content Management System and Related Service and Support

CONTRACTOR  
Blackboard, Inc.  
650 Massachusetts Avenue  
Washington, DC 20001-3796

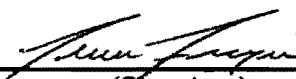
SUPPLIER ID  
1000011891

CONTRACT NO.  
4400001675

By mutual agreement, contract 4400001675 (previously RQ11-183360-69A) is amended to incorporate the attached Blackboard Amendment for purposes of adding two staging servers to the FCPS hosting environment at no cost for a period of eighteen (18) months.

All other pricing, terms and conditions remain the same.

ACCEPTANCE:

BY:  April 19, 2013  
(Signature) (Date)  
Tess Frazier Vice President, Contracts  
(Printed) (Title)

  
Roger L. Bell  
Director

RLB/mrh

DISTRIBUTION:  
FCPS – Information Technology – Jean Welsh  
FCPS – Information Technology – Allison Calderon  
Contractor

04/22/13  
RLB



Blackboard

AMENDMENT

TO THE BLACKBOARD LICENSE AND SERVICES AGREEMENT DATED JULY 1, 2011 BETWEEN BLACKBOARD INC.  
AND FAIRFAX COUNTY PUBLIC SCHOOLS

This Amendment to the Blackboard License and Services Agreement dated July 1, 2011 ("Agreement") between Blackboard, Inc. ("Blackboard") and Fairfax County Public Schools ("Customer") is made as of the last signature date of this Amendment.

The purpose of this amendment is to add two (2) additional Staging Servers to the Customer's Hosting Environment at no cost for a term of eighteen (18) months. The parties hereby agree to the following terms and conditions:

1. The Pricing Summary shall be modified to include the following for the term of April 15, 2013 through October 14, 2014:

Product Code	Product or Service Description	List Price	Price Reduction	Net Price
AS-ASPSTG	HST STAGING SERVER	\$49,500	(\$49,500)	\$0
AS-ASPSTG	HST STAGING SERVER	\$49,500	(\$49,500)	\$0

2. The Staging Environment is not designed to fully replicate or clone the production environment in terms of physical infrastructure. Load Testing Exception: During load testing the Staging Environment will be a full replica of the client's production environment to validate performance with the client's data.
3. Exhibit A of the Blackboard Managed Hosting Schedule, entitled Managed Hosting Specifications shall be amended to include the following:

+ Blackboard Staging Environment per solution:

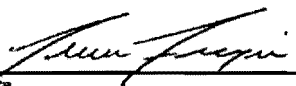
- Setup Fee includes installation of Test Copy Hosted Software on computer servers and systems in Blackboard's production environment.
- Initial Term Fee includes 200 GB of storage (not including production clones).
- The Staging Environment is not designed to fully replicate or clone the production environment in terms of physical infrastructure.
- Per Customer request, Managed Hosting will provide up to four (4) clones of the Customer production data per year. This cloned data will not be backed up.
- The Staging Environment is designed for Customer to test and approve new update/upgrade software and changes in software configuration before implementing such software in a production environment. It may not be used for production purposes.
- The Staging Environment, when sold with the Platinum Package, is only available during major upgrade periods.
- 99.7% Availability guarantee as described in Service Level specifications in Exhibit A applies for all Staging Environments.

ALL OTHER TERMS AND CONDITIONS REMAIN IN FULL FORCE AND EFFECT

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the date first written above.

BLACKBOARD

Customer: Fairfax County Public Schools

  
\_\_\_\_\_  
Signature

Tess Frazier, Vice President- Contracts  
\_\_\_\_\_  
Print Name and Title

April 19, 2013  
\_\_\_\_\_  
Date:

  
\_\_\_\_\_  
Signature

Russell L. Barr  
\_\_\_\_\_  
Print Name and Title

22 APR 13  
\_\_\_\_\_  
Date: